

<b>Company</b>	OMEX Agriculture Ltd.
<b>Main Site</b>	Bardney
<b>Job Title</b>	Finance Manager
<b>Contract Terms</b>	Full Time, Permanent

## OMEX

OMEX is the market leader in liquid fertilisers in the UK, manufacturing and exporting a unique range of plant nutrients and crop health promoters nationally and internationally.

OMEX is an exciting, forward thinking and innovative place to grow your career. We are on a journey to grow the business and are looking for a dedicated and enthusiastic Finance Manager to join the team.

## Overview of Role

As Finance Manager you will have a strong background in Management Accounting coupled with excellent communication skills, an enquiring mindset and influencing skills. The ideal candidate would be a highly skilled and qualified professional with experience in leading a finance department ideally within a manufacturing setting. You will possess excellent analytical and technical skills, with the ability to communicate financial insights effectively to support operational decision-making. This role requires a proactive individual with strong business acumen, capable of driving improvements in financial processes and systems while maintaining the highest standards of accuracy and integrity in financial reporting.

## Key Responsibilities

- **Performance Monitoring** – Track KPI's and provide analysis on financial performance, identifying areas for improvement.
- **Financial Planning** - Lead the development of long-term financial plans, budgets and forecasts aligned with organisational goals.
- **Capital Allocation** - Evaluate investment opportunities and manage capital expenditure to maximise return on investment.
- **Strategic Advisor** – Provide insights and recommendations to senior management regarding financial decisions and strategic initiatives.
- **Reporting** – Preparation and delivery of financial reports, including monthly management accounts and statutory accounts. Prepare financial reports and presentations for the board, summarising overall financial position and strategic implications.
- **Collaboration** – Work closely with other departments to ensure financial considerations are integrated into all business processes.
- **Process Improvement** – Identify areas for enhancing financial processes and systems to drive efficiency and effectiveness in financial management
- **Team Management** - Strong leadership skills to manage and coach a team of 3 people
- **Stakeholder Engagement** – Engage with external stakeholders such as customers, banks, auditors and regulatory bodies ensuring transparency and compliance.

### Qualifications, Skills and Experience

- Fully qualified accountant (CIMA/ACCA/ACA)
- Technical proficiency in application of the above qualifications, including but not limited to:
  - **Financial Analysis** – Deep understanding of finance statements, ratios and metrics to evaluate company performance.
  - **Forecasting and Budgeting** – Ability to develop financial forecasts and budgets that align with business strategies and goals
  - **Strategic Planning** – Skills in formulating an executing long-term financial strategy that support company growth and profitability.
  - **Risk Management** – Proficiency in identifying, assessing and mitigating financial risks that could impact the organisation.
  - **Data Analysis** – Strong analytical skills using data to drive decisions.
  - **Communication** – Effective verbal and written communication skills to present financial insights and strategies to various stakeholders.
  - **Leadership** – Ability to lead and collaborate with cross functional teams, fostering a culture of financial awareness and accountability.
  - **Three years' experience** in a manufacturing organisation is desirable.
- Support the OMEX team in excellence for the Vision strategy & Focus on the Values of the business (see below).

### Vision Strategy

<b>Product Performance</b>	Provide products that consistently meet / exceed expectations. Products that are reliable, efficient, accurate, easy to use and provide optimal nutrition to crops resulting in excellent crop yield, quality and sustainability.
<b>Logistics</b>	Maximum customer satisfaction achieved through efficient infrastructure, accurate demand forecasting, effective system management and cost optimisation.
<b>Technical Support</b>	Commercial teams possess a deep understanding of products and application to help farmers use fertilisers more efficiently, have effective communication skills, respond in a timely manner and have a customer centric approach.
<b>Quality</b>	Consistently high-quality standards achieved in operations through continual evaluation of processes and product formulations to eliminate problems.
<b>Safety</b>	Superior safety standards achieved through establishing a strong safety culture where employees recognize the importance of safety, feel confident in reporting hazards and have the necessary training to work safely.
<b>People</b>	An engaged, motivated and loyal workforce that are encouraged, empowered and given a work environment that provides opportunities to reach their full potential.

<b>FOCUS on Values</b>	
<b>Fulfilment</b>	<ul style="list-style-type: none"><li>• Happy • Motivated • Challenged • Rewarded</li><li>• Developed • Appreciated</li></ul>
<b>One-Team</b>	<ul style="list-style-type: none"><li>• Communicate Well • Support Others • Align with decisions</li><li>• Involve the right people</li></ul>
<b>Collaborate</b>	<ul style="list-style-type: none"><li>• Build partnerships based on trust and respect both internally and externally</li></ul>
<b>Use a Strategic Mindset</b>	<ul style="list-style-type: none"><li>• Maintain a long-term perspective • Innovate • Think Broadly</li><li>• Be willing to change • Use data to drive decisions</li></ul>
<b>Strong Execution</b>	<ul style="list-style-type: none"><li>• Focus on priorities • Coordinate resources • Clear accountability</li><li>• Work at the right pace • Don't cut corners</li></ul>